



GODDARD ENTERPRISES LIMITED

CONSOLIDATED FINANCIAL HIGHLIGHTS FOR THE THREE MONTHS ENDED 31 DECEMBER 2023

UNAUDITED

Consolidated Statement of Income Highlights

	% Change	3 Months ended 31/12/23 Bds \$000's	3 Months ended 31/12/22 Bds \$000's	Audited Year ended 30/09/23 Bds \$000's
Continuing operations:				
Revenue from contracts with customers	12.4%	308,504	274,477	1,088,262
Profit from operations before the following:	68.7%	23,844	14,134	84,356
Other gains/(losses) – net	-46.1%	4,423	8,204	15,571
Profit from operations	26.5%	28,267	22,338	99,927
Finance costs	46.6%	(5,947)	(4,057)	(20,346)
Share of income of associated companies	22.1%	22,320	18,281	79,581
	-4.8%	10,985	11,541	28,725
Income before taxation from continuing operations	11.7%	33,305	29,822	108,306
Taxation	14.1%	(4,815)	(4,221)	(18,455)
Net income for the period from continuing operations	11.3%	28,490	25,601	89,851
Discontinued operations:				
Income after tax for the period from discontinued operations	-100.0%	–	143	683
Net income for the period	10.7%	28,490	25,744	90,534
Attributable to:				
Equity holders of the Company	6.1%	21,463	20,227	67,902
Non-controlling interests	27.4%	7,027	5,517	22,632
	10.7%	28,490	25,744	90,534
Earnings per share – basic and diluted	5.6%	9.4¢	8.9¢	29.7¢

Consolidated Statement of Comprehensive Income Highlights

	3 Months ended 31/12/23 Bds \$000's	3 Months ended 31/12/22 Bds \$000's	Audited Year ended 30/09/23 Bds \$000's
Net income for the period	28,490	25,744	90,534
Other comprehensive income:			
Items net of tax that may be recycled to income in the future:			
Currency translation differences	428	397	1,149
Hyperinflationary adjustments	(312)	464	217
Cash flow hedge	4,133	10,216	10,200
Items net of tax that will not be recycled to income in the future:			
Unrealised gains/(losses) on investments at fair value through other comprehensive income	126	(112)	115
Increase in revaluation surplus	–	–	8,436
Remeasurement of employee benefits	–	–	(2,434)
Other comprehensive income for the period, net of tax	4,375	10,965	17,683
Total comprehensive income for the period	32,865	36,709	108,217
Attributable to:			
Equity holders of the Company	25,831	30,686	84,713
Non-controlling interests	7,034	6,023	23,504
	32,865	36,709	108,217

BOARD REVIEW FOR THE THREE MONTHS ENDED 31 DECEMBER 2023

During the first quarter (Q1) of the current financial year, the Group was able to build on the momentum of the success achieved in the last year with a Profit from operations before Other gains/(losses) – net of \$23.8m; up \$9.7m or 68.7% above that of the comparative period in the prior year. This is attributable mainly to another good performance from our Catering and Ground Handling Division which recorded growth in its Revenues and Operating Profit of 18.0% and 48.1% respectively, as its Industrial and Airline Catering businesses continue to grow. An amount of \$3.0m in accrued financing costs for a syndicated facility for capital projects, included in the results of Q1 in the prior year and not repeated this year, also contributed to this year's increased performance.

Caribbean Distribution Partners Ltd (CDP), included within our Share of Income of Associated Companies, had another good performance as it was able to grow sales while maintaining its margins.

The Building Supplies Division gave a solid performance with an increase in its top-line of 5.5% and an improved margin. In the prior year, the performance of this division was negatively impacted by the flash floods in St. Lucia in November 2022.

The Automotive Division, plagued with vehicle supply challenges in the first half of the prior year, gave a much-improved performance during the current quarter. Revenues increased by 32.1% due to an increase in available stock and demand for the electric and hybrid models of our major brands, Nissan and Hyundai.

The performance of the Manufacturing Division during the period was disappointing as it recorded another below-par result. Despite an increase in the top-line of 10.5%, gross margin declined by 2.7 percentage points below that of the comparative period. Low productivity levels in some of the entities contributed to the decline.

Low sales in the last month of Q1 in Grenada resulted in a decline in Revenue and Operating Profit in the Services Division.

The Shipping Division was marginally profitable during the quarter.

Other gains/(losses) declined by \$3.8m as there was an additional \$1.2m recovered from the liquidation of Mirexus Biotechnologies Inc during the current quarter compared with \$5.7m recovered in Q1 in the prior year. There is one more payment, though marginal, expected to be collected from this investment previously fully written off.

Finance costs increased due to an increase in Borrowings in the last financial year to fund acquisitions and capital projects. There was also an increase in interest rates on USD denominated borrowings.

Overall, net income attributable to shareholders for the period was \$21.5m with an earnings per share of 9.4 cents; up 5.6% above that of the comparative period.

At the end of the quarter, our net asset value stood at \$3.20 per share.

Though there are a few businesses currently faced with some challenges which we are confident of resolving, we are excited about the future of the Group and its continued success as we grow from strength to strength. We remain focused on creating value for shareholders through growth of our core businesses and optimal capital allocation.

The third interim dividend for the 2023 financial year of 2.0 cents per share will be paid at the end of February 2024.

A. Charles Herbert
Chair
23 January 2024

Anthony H. Ali
Managing Director

Consolidated Statement of Financial Position Highlights

	As at 31/12/23 Bds \$000's	As at 31/12/22 Bds \$000's	Audited As at 30/09/23 Bds \$000's
Current assets	582,600	499,257	544,010
Current liabilities	(313,040)	(301,840)	(288,281)
Working capital	269,560	197,417	255,729
Property, plant & equipment, financial investments & other non-current assets	905,990	838,509	863,020
Long term liabilities	(300,504)	(249,765)	(272,332)
Net assets employed	875,046	786,161	846,417
Equity			
Share capital	50,686	49,906	50,686
Other reserves	123,061	111,230	118,693
Retained earnings	556,426	504,283	539,531
	730,173	665,419	708,910
Non-controlling interests	144,873	120,742	137,507
	875,046	786,161	846,417

Consolidated Statement of Cash Flows Highlights

	3 Months ended 31/12/23 Bds \$000's	3 Months ended 31/12/22 Bds \$000's	Audited Year ended 30/09/23 Bds \$000's
Income before taxation from continuing operations	33,305	29,822	108,306
Income before taxation from discontinued operations	–	192	993
Income before taxation	33,305	30,014	109,299
Adjustments for non-cash items	2,129	2,830	30,872
	35,434	32,844	140,171
Non-cash working capital changes	(43,587)	(25,742)	(33,161)
	(8,153)	7,102	107,010
Net interest, taxation and pension contributions paid	(11,262)	(7,741)	(38,479)
Net cash (used in)/from operating activities	(19,415)	(639)	68,531
Net cash used in investing activities	(37,304)	(1,921)	(78,350)
Net cash from/(used in) financing activities	33,597	(33,467)	6,736
Net decrease in cash and cash equivalents	(23,122)	(36,027)	(3,083)
Cash and cash equivalents – beginning of year	100,679	103,762	103,762
Cash and cash equivalents – end of period	77,557	67,735	100,679

Consolidated Statement of Changes in Equity Highlights

Bds \$000's	Share capital	Other reserves	Retained earnings	Non-controlling interests	Total
Balance as at 1 October 2022	49,906	104,017	484,254	114,719	752,896
Net income for the year	–	–	67,902	22,632	90,534
Other comprehensive income	–	14,576	2,235	872	17,683
Increase in advances to non-controlling interests	–	–	–	342	342
Value of employee services	–	100	–	–	100
Issue of common shares	780	–	–	–	780
Dividends declared	–	–	–	(1,058)	(1,058)
Dividends paid	–	–	(14,860)	–	(14,860)
Balance as at 30 September 2023 (audited)	50,686	118,693	539,531	137,507	846,417
Net income for the period	–	–	21,463	7,027	28,490
Other comprehensive income	–	4,368	–	7	4,375
Increase in advances to non-controlling interests	–	–	–	332	332
Dividends paid	–	–	(4,568)	–	(4,568)
Balance as at 31 December 2023 (unaudited)	50,686	123,061	556,426	144,873	875,046